



Professional Experience

- Nonprofit Management Consultant, LRCConsulting** 2003-present
Work with nonprofit organizations in board development and fundraising. Strategic coaching to equip organizations for long-term growth and accomplishment of their mission.
- Director, Nonprofit Leadership Institute, North Valley Community Foundation** 2007-present
Designing full set of services to fortify the nonprofit sector in three county area of Northern California. Teaching, curriculum development, and marketing responsibilities.
- Assistant Director, Jesus Center** 2004-2007
Oversaw all development efforts, board development, and strategic programming of community nonprofit serving homeless men, women, and children.
- Associate Faculty, Business Department, Butte Community College** 2005- present
Piloted and teach four courses to establish the non-profit management certificate program. Courses include marketing, fundraising, governance, and how to start a nonprofit organization.
- Vice President and Senior Consultant, The FOCUS Group, LLC** 1995-2003
Specialized in *Taking Donors Seriously* training program. Other responsibilities included: feasibility studies, annual fund consulting, foundation strategies, research management, and marketing. Clients included academic, evangelical Christian, and social service nonprofit organizations nationwide, such as InterVarsity Christian Fellowship, The Bowery Mission/Kids with a Promise, FOCUS, The Stony Brook School, and Metairie Park Country Day School.
- Development Chair and Executive Committee Member, Christians in the Visual Arts (CIVA)** 1999- 2005
Brought on the board to strategize the transition from grassroots to mature organization run by professional staff. Lead and managed board in all development efforts.
- Director of Development, New College for Advanced Christian Studies, Berkeley, CA** 1992-1994
Coordinated annual fundraising campaign, foundation research and grant writing, and major donor strategy. Directed all student recruitment and marketing planning and implementation.
- Manager, Volunteer Center, United Way of Somerset County, NJ** 1989-1991
Managed and expanded Volunteer Center, management assistance program, and created board placement and youth services programs.
- President, Youth Service New Jersey** 1990-1991
Co-founded and led state-wide organization promoting school-based community service projects. Connected schools, agencies, and government around community service for youth.
- Vice Chair, Board of Directors, Berkeley Emergency Food Project** 1986-1988
Co-led board of directors for active social service agency.
- Owner/Manager, Top Spin Tennis, Mill Valley, CA** 1985-1988
Founded, owned, and managed retail tennis store. Personnel management, marketing, purchasing, and financial record keeping.

Education

- University of San Francisco, Master of Nonprofit Administration 1995
University of California at Berkeley, B.A., Religious Studies 1986